

## 2020 Financial Summary

**Fundraising & Financial Outlook.** As with prior years, the Board continues to budget conservatively. The Center is grateful that once again we exceeded the expectations of the budget and there was a small net contribution to surplus. The reputation of the Center continues to grow as a real alternative for women's health solutions.

<b>St. Gianna's 2020 and proposed 2021 Budget</b>			
	<b>2020</b>		<b>2021</b>
<b>Income Category</b>	<b>Budget</b>	<b>Actuals</b>	<b>Budget</b>
Ctr (Included in Clinical and Services)			
Donations	\$14,000	\$20,450	\$15,000
Education (EP 1&2)	\$7,000	\$4,000	\$4,000
Services (Followups)	\$13,000	\$15,140	\$17,000
Services (Initial)	\$2,000	\$1,780	\$3,000
Clinical (Followups)	\$10,000	\$10,510	\$10,000
Clinical (Initial)	\$2,000	\$2,880	\$2,000
Grant	\$0	\$0	\$0
<b>Total w/o Fundraiser</b>	<b>\$48,000</b>	<b>\$54,760</b>	<b>\$51,000</b>
Fundraiser	\$20,000	\$0	\$20,000
<b>Grandtotal with Fundraiser</b>	<b>\$68,000</b>	<b>\$54,760</b>	<b>\$71,000</b>
<b>Expense Category</b>	<b>Budget</b>	<b>Actuals</b>	<b>Budget</b>
AAFCP Conf	\$3,000	\$1,133	\$3,000
Clinical Supplies	\$800	\$1,689	\$1,500
EP1&2 Expense	\$2,500	\$5,531	\$1,500
Fundraising/Mktg/Postage	\$1,500	\$947	\$1,000
Insurance	\$9,200	\$9,469	\$9,500
Operating Expenses	\$8,640	\$4,711	\$8,000
Payroll	\$15,000	\$14,439	\$16,000
Rent	\$8,880	\$8,903	\$9,240
Regulatory/Fees/Mem/Licenses	\$900	\$0	\$1,000
Other	\$858	\$2,989	\$2,000
<b>Total w/o Fundraiser</b>	<b>\$51,278</b>	<b>\$49,810</b>	<b>\$52,740</b>
Fundraising	\$9,000	\$0	\$9,000
<b>Grandtotal with Fundraiser</b>	<b>\$60,278</b>	<b>\$49,810</b>	<b>\$61,740</b>
<b>Net Income w/o Fundraiser</b>	<b>-\$3,278</b>	<b>\$4,949</b>	<b>-\$1,740</b>
<b>Net Income with Fundraiser</b>	<b>\$7,722</b>	<b>\$4,949</b>	<b>\$9,260</b>